

1808 Sagez Court
Wildwood, Missouri 63011
Phone (314) 941-7814
E-mail wilsonkr@missouri.edu

Kevin Wilson

Objective

To continue a career in entrepreneurship/small business development and support. Providing assistance to the small business sector in the form of counseling and access to capital.

Work experience

2019 - present Small Business Empowerment Center St. Louis, MO

Executive Director

Kevin Wilson is a seasoned small business consultant/entrepreneurship coach with 25 years of experience in SBA lending, deal structuring, tax credits, and business strategy in the area of economic development. He is passionate about economic development finance and assisting urban communities grow and thrive. He has spent the last 19 years helping grow small businesses by assisting them with access to capital, financial analysis, business connections, and years of experience. Kevin Wilson is a highly effective business consultant certified by organizations such as the National Development Council, National Association of Development Companies, Aubrey Daniels Management Technology, and Strategyzer. Currently he is a SBA Technical Assistance Provider. 2018 - 2019 Small Business Technology & Development Center St. Louis, MO

2018-2019 Small Business Technology & Development Center St. Louis, MO

Associate State Director

The Associate State Director for Program Management of the Missouri Small Business Development Centers network is responsible for management of internal network operations; for obtaining resources to sustain the network; for managing economic development projects (New Market Tax Credits, LIHTC, Bonds, and SBA 504), communications and branding; for policy and program development and strategic planning; for managing activities to improve network performance and efficiency; and for assisting the State Director in representing the program in cooperative activities with stakeholders and partners.

2000 - 2018 Small Business Technology & Development Center St. Louis, MO

Regional Director

Regional Director of the Small Business Technology & Development Centers located in the metropolitan St. Louis area. Primary duties included coordinating the six service centers in the city. Provides a variety of management and technical assistance to small businesses and faculty. Also assisted faculty to attract research dollars to the University of Missouri, including Small Business Innovation Research and Small Business Technology Transfer awards. Provided technology and economic value to businesses in Missouri via university faculty by facilitating knowledge transfer between faculty and businesses. Provides certification for proposed HUD projects to see if they are consistent with the strategic plan for the federally designated Empowerment Zone or Enterprise Community (HUD-2990). Other duties include: Venture formation, business coaching, loan packaging, international trade assistance and venture pitch coaching.

Additionally, coordinates SBTDC efforts with the following entrepreneurship support organizations: St. Louis County Economic Council, St. Louis Development Corporation, The Regional Entrepreneurship Exchange (TREX), IT Entrepreneurship Network (ITEN), Innovate St. Louis, Small Business Administration, Minority Supplier Development Council, and the Nidus Center

1997 - 2000 St. Louis Development Corporation St. Louis, MO

Senior Lender/Business Analyst

- Senior lender and Business Analyst for the City of St. Louis's Certified Development Corporation. Ran the SBA 504 loan program for the City as well as other small business lending programs. Helped small businesses with financing for fixed asset projects by assembling, analyzing and making recommendations on loan packages, submitting the analyses to the Small Business Administration for approval, closing, and serving of loans. Duties included: Loan packaging, loan underwriting, servicing a \$21 million portfolio, and industrial revenue bond issues.

1993 - 1997 Community Development Agency St. Louis, MO

Senior Draftsman

- Senior Draftsman for the Planning/Graphics department. Provided city agencies with computer designed presentations, maps, interactive displays, and publications. Other duties include: Desktop publishing, digital mapping, data base entry, and data research.

Education

1989 - 1992 University of Missouri-Columbia Columbia, MO

Master of Public Administration

- Emphasis in Human Resources

1984 - 1989 University of Missouri-Columbia Columbia, MO

Bachelors of Fine Arts

Emphasis in Graphic Design

Extracurricular activities

Missouri University Alumni Association

St. Louis Local Development Corporation-

- New Markets Tax Credit Advisory board
- CDC ex officio board member

STL Venture Works- Business Incubator board member

Regional Union Construction Center Board member

Judge for the St. Louis Startup Challenge

Global Entrepreneurship Week

Alpha Phi Alpha

Professional memberships and Awards

National Association of Development Companies **NADCO**

Certified Small Business Administration 504 loan underwriter and New Market Tax Credit certification

National Development Council

Economic Development Finance Professional Certification

FastTrac: Certified instructor

Aubrey Daniels International Performance Management

Trade Promotion Coordinating Certificate from SBA Office of International Trade

Accreditations

Leadership St. Louis Graduate 2003-2004

Who's Who in Black St. Louis 2005-2009

2008 Associated Industries Award

2009 St. Louis Mayor's Award

2010 ASBDC Missouri State Star Award

US Association of Small Business and Entrepreneurship

Consortium for Entrepreneurship Education

2013 Iota Lambda Outstanding Business Achievement Award

Park Central Development's Outstanding Business Leader Award 2022